

The Call

Level 1 Workbook



“Follow Me, and I will make you fishers of men.”
Matthew 4:19

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1

Who We Are

Welcome

Welcome to The Call. We believe that evangelism and discipleship are God's answer to reach the culture around us. It is our responsibility and privilege to witness for Christ and to equip and train others to do the same. We seek to encourage the Church body to build loving relationships and teach them to graciously and effectively share the Gospel of Jesus Christ with their friends, relatives, associates, and neighbors.

Your Journey

Why you are Here

People join the Call for a variety of reasons. Many, because they want to be able to give an intelligent presentation of the Gospel. Finding themselves, too many times in life, unequipped to witness and share their faith. In attending and completing the Call Level 1, most participants find that not only do they learn to deliver the Gospel in a compelling and positive way, but the work of the Holy Spirit in their hearts and minds moves them to live more fruitfully for Christ every day.

Why People Stay

Effective evangelism best takes place within the context of discipleship. In the Great Commission, Matthew 28:19-20, Jesus did not instruct His disciples to go and make conversions, but to “go and make disciples.” While conversions are important and necessary, they must be followed through by biblical disciple-making. To properly disciple new believers, it is not enough merely to know the content of the Gospel; one must share one’s life with them. Spiritually, functionally mature Christians should take responsibility for discipling those around them into mature believers.

Effectiveness

When Jesus enlisted His first disciples, He said, “Follow me and I will make you fishers of men.” His first discipleship training course was in evangelism, and that course included on-the-job training. In the Call we “Follow Him.” Experienced Trainers take less experienced trainees with them to share the Gospel. Over 10 weeks the trainees are gradually drawn into the presentation until they are able to lead the entire conversation themselves.

Our Vision

The Method



As you actively share the Gospel you will grow spiritually. We are told in Acts 5:32 that the Holy Spirit fills those who obey Him. In Acts 1:8 Jesus stated that when we are filled with the Spirit, we will receive power and be witnesses for Christ.

By learning a logical presentation of the Gospel, memorizing basic scriptures and mastering illustrations about Grace, Man, God, Jesus and Faith – you will become rooted in Soteriology – the doctrine of salvation.

As you apply these truths to your own life you will discover a strong security and deep assurance of eternal life. This security and assurance will have an unmistakable impact on your spiritual growth.

In sharing the Gospel, you will see sinners transformed into believers and you will experience the immeasurable joy of leading others to Christ as you begin to share the Good News as a way of life. Few people have ever experienced anything so eternally significant and life changing.

Our Goals

1

First Goal



Firmly grasp and believe the Good News for ourselves, fixing it forever in our hearts.

Paul wrote to his friend and fellow worker Philemon, that if he were active in sharing his faith, he would come to a full understanding of every good thing that he had in Christ.

2

Second Goal



Share the good news with others by the power and guidance of the Holy Spirit, sowing the seeds of the Gospel and praying that the Lord would grant fertile soil and bring about eternal life.

3

Third Goal



Pass on the ability to share the Good News by discipling others in the faith and teaching them how to equip others.

6 Tools to help you in Level 1

01 Bible NKJV

We use the New King James translation of the Bible for its literal, word-for-word (formal equivalence) focus which maintains the highest levels of doctrinal integrity while preserving the traditional and familiarity of the original King James Version.

02 Evangelism Explosion

Evangelism Explosion by Dr. D. James Kennedy focuses on the biblical concept that the church's primary task is "every-member evangelism." The church, having come to Christ, is to go for Christ.

03 This Workbook

This training has been organized according to a timetable that will enable you to learn all the material prescribed. Complete assignments weekly, mastering or memorizing the material assigned. Work a little each day. Completion of each assignment enables you to become a more effective witness for Jesus Christ.

04 The Call Resources Website

At TheCallResources.com you will find tools for use including weekly audio files to complete your homework, live sample Gospel presentations, links to other resources and workbooks including English, Spanish and Chinese.

05 Prayer Partners

Each person in The Call ministry is asked to find and maintain two people to pray with them for the duration of the session. Without this prayer support, we would not attempt this work. When you become active in sharing your faith and the Gospel of Jesus Christ, you will experience spiritual warfare.

06 Daily Prayer

Begin each day asking God to make you the witness He wants, to fill you with His Spirit, and to fill your heart with compassion for lost souls. Pray for God to lead you to others with whom you can share the Good News of Jesus' love. Pray for persistence, patience, perseverance, and God's favor to complete this training and begin training others.

The Learning Process

- When we desire to teach a child math, we start with the memorization of addition and multiplication tables along with basic arithmetic functions.
- If one never memorizes these basics, his/her math skills will be lacking. Higher math will not be possible. In the same way, two things must occur in order to train people in sharing the Gospel and learning how to pass it on to others.

2 Timothy 2:2

“And the things that you have heard from me among many witnesses, commit these to faithful men who will be able to teach others also.”

First: the basic Gospel must be memorized. Memorized to the point of mastery. To do this, we concentrate on a specific presentation, enabling us to pass it from trainer to trainee, and then on to succeeding ‘generations’ of believers.

2 Timothy 2:15

“Be diligent to present yourself approved to God, a worker who does not need to be ashamed, rightly dividing the word of truth.”

Second: the sound barrier needs to be broken. You must practice the Gospel out loud in your own words. The presentation is broken into several parts so tht it can be easily memorized.

Ministry Covenant

Realizing that it is my responsibility to obey Christ's command to preach the Gospel to every creature, I do solemnly commit myself to Almighty God to do the following:

- I commit to develop witnessing as a way of life.
- I will attend all of the training sessions. I will contact my trainer should I need to be absent.
- I will faithfully do all the homework assignments each week.
- I will seek to grow in Christ and in my ability to present the Gospel, and equip others to do the same.
- I will pray regularly for The Call Ministry, Associates, and Trainers. I will seek to encourage and help them in every way possible.
- I will enlist two people as my Prayer Partners and pray with them each week of the session.

As you consider the eternal significance of The Call Ministry, we realize the great commitment required. Please read Luke 14:25-33 below. Because sharing the Gospel and equipping others to do the same is the Great Commission to the church, Matthew 28:18-20, please seek the Lord in prayer, and then make this commitment unto the Lord as you seek to follow Him.

“ Now great multitudes went with Him. And He turned and said to them, “If anyone comes to Me and does not hate his father and mother, wife and children, brothers and sisters, yes, and his own life also, he cannot be My disciple. And whoever does not bear his cross and come after Me cannot be My disciple. For which of you, intending to build a tower does not sit down first and count the cost, whether he has enough to finish it - lest, after he has laid the foundation, and is not able to finish, all who see it begin to mock him, saying, ‘This man began to build and was not able to finish’? Or what king, going to make war against another king, does not sit down first and consider whether he is able with ten thousand to meet him who comes against him with twenty thousand? Or else, while the other is still a great way off, he sends a delegation and asks conditions of peace. So likewise, whoever of you does not forsake all that he has cannot be My disciple. “

Luke 14:25-33

Let's do it!

Signature: _____

Date: _____



Equipping the Saints

Class Session Directions:

- Find and sit with your small group
- Practice the Gospel Outline word for word
- Follow along and complete notes from weekly teaching

The Gospel Hand is a simple, positive presentation of scripture. It is neither apologetic, defensive nor negative. It is not the only way to present the Gospel. The Gospel is the Gospel and it never changes, this is just one way to learn and deliver it. Memorization is how you will acquire the tools in your toolkit for presenting the Gospel. Consider what it would be like for a mechanic to do his job without tools; it would be impossible. We have found that memorizing the Scriptures and having a command of the basic outline will give you the tools necessary to present the Gospel any time God gives you the opportunity.

Name: _____

Date: _____

Assignments Due Week 3

- Read Evangelism Explosion Book pages: xi-xvi, 1-18, 208-209
- Complete Workbook pages 8-15
- Memorize Gospel Outline
- Scan QR to Listen to the Gospel Presentation
- Recite GOSPEL OUTLINE to someone prior to class
- Enlist your two prayer partners and pray with them before this week's meeting



Prayer Partners:

- Name: _____
Scheduled day for prayer _____
- Name: _____
Scheduled day for prayer _____
- I prayed with _____ one or _____ both prayer partners this week

Daily Study

Day	Minutes
Sunday	
Monday	
Tuesday	
Wednesday	
Thursday	
Friday	
Saturday	
Total	

Prayer Request:

Week 2: Equipping the Saints

INTRODUCTION

- “These things I have written... that you may know that you have eternal life.”
1 John 5:13

GOD

God is merciful – Therefore he does not want to punish us

God is just – therefore He must punish sin

JESUS

Who He is – Fully God and Fully Man

What He did – He died on the cross and rose from the dead to pay the penalty for our sins and purchased us a place in heaven

COMMITMENT

GOSPEL

GRACE

Heaven is a free gift

It cannot be earned or deserved

MAN

Man is a sinner

He cannot save himself

FAITH

What it is not

- Head Knowledge
- Temporal Faith

What it is – Trusting in Jesus Christ alone for salvation

FOLLOW-UP

Every Christian a Witness - The Church Under Orders

The First Instructions of Jesus

Read and Copy Mark 1:17

The Last Instructions of Jesus

Read and Copy Acts 1:8

The Great Commission

Read and Copy Matthew 28:19-20

Describe Satan's Greatest Victory

Who was Evangelizing and How?

Read Acts 8:1-4

3

Bodily Elements of the Gospel Presentation

01 The Outline is like the _____

The Gospel outline is memorized for context.

02 The Scriptures are like the _____

Scriptures should be memorized word for word.

03 The Illustrations are like the _____

You will not be mechanically reciting the presentation; rather you will be presenting the Gospel in your own words so that the hearer receives the context of the presentation. The illustrations are learned as “stories” to be told, not repeated word for word.

“Salvation is of the Lord.” Jonah 2:9

Salvation is seen in the supernatural work of the divine Trinity.

The _____ who elects, of the _____ who redeems, and of the _____ who applies the salvation of Christ to the hearts of believers.

Study Guide Questions

The best version of sharing the Gospel, is the one you use.

1. The most effective form of evangelism is:
 - a. When the saint shares the Gospel with a friend or relative.
 - b. When we knock on a stranger's door to share the Gospel.

2. The Gospel Hand is:
 - a. A canned approach
 - b. The only proper form of evangelism
 - c. To be repeated exactly as it is learned
 - d. None of the above

3. On-the-job training is an optional part of this ministry.
True or False

4. It is the job of the Pastor to evangelize.
True or False

5. Is it more important to train a soul winner or win a soul? Why?

6. If the Gospel is presented just right, conversion will take place.
True or False

7. It is important to get a person's attention, stir in them a desire, and hold their interest when presenting the Gospel.
True or False

Evangelism is the duty of each of us, not just the Pastors in the pulpit. Once we realize this responsibility and privilege to witness for Christ – we next must become equipped and trained to share our faith whenever and wherever the Lord gives opportunity.

Be Patient With Yourself

Some trainees will be able to master these materials quickly; others may take longer to develop. Don't compare yourself to others. You will forget some things. You will be tempted to take shortcuts. Be persistent, God will bring about the learning you require in His time. Remember - the only way to fail this class is to quit!

Recite and fill in the Gospel Hand

Heaven is a _____.

It cannot be _____ or _____.

Man is a _____.

He cannot _____ himself.

God is _____ and does not want to punish us.

God is also _____ and must punish sin.

Jesus is fully _____ and fully _____.

He came to earth, _____ on a cross, _____ from the dead to _____ the penalty for our sins, and _____ a place for us in heaven which he offers as a free gift.

This gift is received by _____.

Saving faith is not just mere _____ or head knowledge.

It's not just _____ faith.

Saving faith is _____ in Jesus alone for salvation.

168

Prioritize Your Time

Everyone has 168 hours in a week. As you plan your week, be sure to prioritize quality time with your family, relaxation, study, visitation, and work. Don't allow urgent but trivial matters to crowd into your schedule and prevent you from accomplishing the important things.

One week closer to:

- Effectively sharing the Gospel
- Becoming a trainer of soul winners
- Making disciples
- Living out the Great Commission

Helpful Hints

The thumb is the “hitch-hikers” sign asking for a free ride, like the free gift of heaven.

The ‘pointer’ finger points at us all as sinners.

The center finger is the ‘biggest’ one, as is our God.

The ‘ring’ finger is the finger of promise, as in the promise of Jesus to His Bride.

The ‘little’ finger reminds us of our ‘little faith’.



Witnessing as a Way of Life & Making Friends

Class Session Directions:

- Find and sit with your small group
- Practice Introduction and Gospel sections word for word
- Follow along and complete notes from weekly teaching

Each of us is involved in many relationships. From those in our homes, jobs, neighborhoods, schools, clubs, sports etc. Effective evangelism requires friendly relationships. We sometimes want to witness with our lifestyle, assuming that someday, somehow, our friends and family will come to Christ by just watching us. This rarely happens. After experiencing, learning and memorizing the Gospel Hand, you will have the foundation you need to naturally and inoffensively lead into a conversation of the Gospel. This could be a one-time encounter on a plane or through a series of conversations with a neighbor, co-worker or loved one.

Name: _____

Date: _____

Assignments Due Week 3

- Read Evangelism Explosion Book pages: 19-30, 55-64
- Complete Workbook pages 16-23
- Memorize Introduction
- Scan QR to Listen to the Gospel Presentation
- Recite GOSPEL OUTLINE to someone prior to class
- Enlist your two prayer partners and pray with them before this week's meeting



Prayer Partners:

- Name: _____
Scheduled day for prayer _____
- Name: _____
Scheduled day for prayer _____
- I prayed with _____ one or _____ both prayer partners this week

Daily Study

Day	Minutes
Sunday	
Monday	
Tuesday	
Wednesday	
Thursday	
Friday	
Saturday	
Total	

Prayer Request:

Week 3: Witness as a Way of Life & Making Friends

INTRODUCTION

Conversation transitions into: "May I ask you two questions?"

Q1 - Have you come to a place in your spiritual life where you know for certain that if you were to die today you would go to heaven?

- "These things I have written... that you may know that you have eternal life."
1 John 5:13
- May I share with you how I came to know for certain that I have eternal life?
- Before I share with you, let me ask you another question.

Q2 - Suppose you were to die today and stand before God and He were to say to you, "Why should I let you into My heaven?" What would you say?

- Repeat and confirm answer

Transition: When you first answered, I thought I had some good news for you. But after hearing your second answer, I know I have great news for you.

GOD

God is merciful – Therefore he does not want to punish us

God is just – therefore He must punish sin

JESUS

Who He is – Fully God and Fully Man

What He did – He died on the cross and rose from the dead to pay the penalty for our sins and purchased us a place in heaven

COMMITMENT

GOSPEL

GRACE

Heaven is a free gift

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MAN

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FAITH

What it is not

- Head Knowledge
- Temporal Faith

What it is – Trusting in Jesus Christ alone for salvation

FOLLOW-UP

Divine Appointments are All Around Us

What and how were the Israelites commanded to teach in Deuteronomy 6:7?

How does Deuteronomy 6:7 pair with the Great Commission in Matthew 28:18-20?

Fill in the blanks - EE page 19

Our responsibility is to _____ the _____ of mind and zeal for _____ God's love that will enable us to take advantage of every _____ the Lord leads us into, day in and day out. We must _____ to develop a _____ - _____, ever asking God to give us the _____ to see the opportunities for _____ that He brings to our path each day. And we must ask God for a _____ that is _____ enough to use these opportunities for His Glory.

Relationships are bridges through which to communicate the Good News. List those who come to mind in your network of relationships:

Introduction

> To Become a Friend

> To Find out Where the Prospect is Spiritually

> To Preclude Common Objections

> To Discover if they have what you are Offering

> To Create a Smooth Transition into the Gospel

> To Create a Desire to Hear the Gospel

> To Earn the Right to ask Personal Questions

> To Ask Permission to Share the Gospel

Before we can share the Gospel, we must find someone willing to engage us in conversation and we need an introduction. A good introduction, many times, will make the difference between gaining someone's trust and interest or not.

Remember, friendship is the first step to evangelism and discipleship. It is imperative, in any case, that we take the time to care about people.

They are not numbers, they are not notches on our belts, they are people that the Lord Jesus Christ loves and died for.

We need to ask God to give us His heart for every person that we meet, and to give us wisdom in how, when, and where to share His Gospel.

3 Introduction Skills

In everyday life - what do you rate your ability to:

- | | | | | | | | | | | | |
|----|---------------------|---|---|---|---|---|---|---|---|---|----|
| 1. | Observe | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
| 2. | Ask Questions | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
| 3. | Be Quiet and Listen | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |

We need to be very cautious here, since it is easy to misunderstand and assume that our goal is always one of sharing the Gospel. Ultimately, this is our goal. However, our heart must first be set with the intention of really caring about people. We must be willing to get to know someone, always keeping in mind that God may be opening the door for us to share the Gospel at this time.

Study Guide Questions

Fishers of men witness as a way of life.

1. The mood during the time of Introduction needs to be somewhat light to relax the situation.

True or False

2. One purpose of the Introduction is to earn the right to ask personal questions.

True or False

3. Knowing a prospect's church background really is not too important because most non-Christians think alike about God and the Bible.

True or False

4. Do not criticize the prospect's denomination, congregation or pastor, even if they express criticism.

True or False

5. Time in the car for OJT should be spent praying and in meaningful conversation.

True or False

6. It is best to carry a large Bible on your visit so that prospects can see you are a religious person.

True or False

7. You should always give chapter and verse when referring to a scripture.

True or False

8. Write out Diagnostic Question #1

9. Copy 1 John 5:13

10. Write out Diagnostic Question #2

11. Write out the Transition from Intro to Grace

OTJ Guidelines

During the OJT for The Call, your trainer is going to look for the opportunity to share the Gospel, so you get to hear the Gospel presentation shared as many times as possible.

However, in life encounters outside of this ministry, remember that the development of a long-term friendship may be God's way of giving you the opportunity to impact their life. Seek Him for guidance of when and how to share His Gospel with them.

Follow the Lead of your Trainer

- Spend travel time in prayer and preparation
- Walk on sidewalks – keep off lawns
- Limit conversations between houses
- Everyone should be visible but not too close to the door
- Always have a female up front
- Dress - modest, clean and neat
- Small new testament pocket Bibles are preferred
- Smile
- Make your exit sweet

4 Sharing Your Testimony

Class Session Directions:

- Find and sit with your small group
- Practice Commitment word for word
- Follow along and complete notes from weekly teaching

Giving a testimony is an important aspect of witnessing. When Jesus healed the demoniac He said, “Go home to your friends, and tell them what great things the Lord has done for you, and how He has had compassion on you.” Your testimony is the most original contribution toward an effective witness and the easiest thing shared because it is familiar. It also creates a desire to hear the Gospel. Christians are the “salt of the earth,” and their salty testimonies can make non-Christians thirsty for the Water of Life. Giving your personal testimony is simply telling what eternal life has meant to you.

Name: _____

Date: _____

Assignments Due Week 4

- Read Evangelism Explosion Book pages: 38-39, 65-73
- Complete Workbook pages 24-33
- Memorize Commitment
- Scan QR to Listen to the Gospel Presentation
- Recite GOSPEL OUTLINE to someone prior to class
- I Prayed with ___ one or ___ both prayer partners



Witnessing as a Way of Life:

- This week I witnessed to:

- I was able to present:
___ Introduction
___ Gospel
___ Commitment
- Results:

Daily Study

Day	Minutes
Sunday	
Monday	
Tuesday	
Wednesday	
Thursday	
Friday	
Saturday	
Total	

Prayer Request:

Week 4: Sharing Your Testimony

INTRODUCTION

Conversation transitions into: "May I ask you two questions?"

Q1 - Have you come to a place in your spiritual life where you know for certain that if you were to die today you would go to heaven?

- "These things I have written... that you may know that you have eternal life." 1 John 5:13
- May I share with you how I came to know for certain that I have eternal life?
- Before I share with you, let me ask you another question.

Q2 - Suppose you were to die today and stand before God and He were to say to you, "Why should I let you into My heaven?" What would you say?

- Repeat and confirm answer

Transition: When you first answered, I thought I had some good news for you. But after hearing your second answer, I know I have great news for you.

GOD

God is merciful – Therefore he does not want to punish us

God is just – therefore He must punish sin

JESUS

Who He is – Fully God and Fully Man

What He did – He died on the cross and rose from the dead to pay the penalty for our sins and purchased us a place in heaven

FAITH

What it is not

- Head Knowledge
- Temporal Faith

What it is – Trusting in Jesus Christ alone for salvation

COMMITMENT

TRANSITION

- Does this make sense to you?

COMMITMENT

- Would you like to receive the gift of eternal life?
- African River

CLARIFICATION

- Let me clarify what this involves
- Transfer trust
- Receive Jesus as Christ and Savior
- "Behold, I stand at the door and knock; if any man hear my voice, and open the door, I will come in and eat with him, and he with Me." Revelation 3:20
- Receive Christ as Lord
- Repent

PRAYER

- If this is what you really want, I can lead us in prayer and we can tell God what you just now told me
- Pray for them – that God would give them faith and repentance
- Pray with them – in short phrases of the Gospel Outline, allowing them to repeat after you
- Pray for them – that the Holy Spirit will grant them assurance

ASSURANCE

- I would like to read something Jesus says about what you have just done
- Have them read John 6:47 "Most assuredly, I say to you, he who believes in Me has everlasting life."
- Re-ask 2 Diagnostic Questions
- Welcome to the Family of God

FOLLOW-UP

GOSPEL

GRACE

Heaven is a free gift

It cannot be earned or deserved

MAN

Man is a sinner

He cannot save himself

WHY WE USE TESTIMONIES

The Gadarene
Luke 8:38-39

The Samaritan Woman
John 4:9-42

The Apostle Paul
Acts 22:3-21

BIBLICAL EXAMPLES

Testimonies are an effective and powerful means of moving from the initial stages of the Introduction into the diagnostic questions.

2 TYPES

CHURCH AND PERSONAL

The purpose of the church testimony is to establish that the mission of the church is to present eternal life.

The personal testimony is your subjective experience of eternal life. It is the first testimony a Christian needs to be an effective witness.

You know more about your own experience than any other aspect of the Gospel.

Biblical Testimony Example

Read Acts 22:1-21

What I was before I received eternal life, vs. 3-5

How I received eternal life, vs. 6-11

What eternal life means to me, vs. 12-21

Create a digital version of your testimony at: [Whatsmystory.org](https://www.whatsmystory.org)



CHILDHOOD CONVERSION

> Part 1

“I am glad I know I have eternal life because...”

Complete that statement with one positive concept.

- Example: “I am glad I know I have eternal life because it gives me peace in the face of death.”
- Illustrate that concept with a story out of your life experience.

> Part 2

Conclude by stating you know for sure you have eternal life and will spend eternity in heaven.

Important notes from childhood conversion testimonies:

- Do not begin by stating that you were converted as a child.
- Do not use childhood events to attempt to have a “BEFORE” section in your testimony.

4

ADULT CONVERSION Parts

> Part 1

the “BEFORE”

State in a sentence one negative concept of what you were like before you received eternal life.

- Example: “Before I received eternal life I was afraid of death.”
- Illustrate that concept with a story out of your life experience.

> Part 2

State that you received eternal life

> Part 3

the “AFTER”

State in a sentence one positive result of receiving eternal life. This is the opposite of the “BEFORE”

- Example: “Now that I have eternal life I no longer fear death. “
- Illustrate this positive with a story from your life experience.

> Part 4

Conclude by stating you know for sure you have eternal life and will spend eternity in heaven.

Writing Testimony



Write your first draft of your personal testimony and turn it in to your Small Group Trainer this week.

- Suggestions for improvement will be offered.
- Notes should be taken so that appropriate revisions can be made.
- Testimonies are to be written in final draft and ready to be handed in during week 6.
- We suggest you prepare two copies of your finalized testimony, one to turn in and one to keep in your notebook.
- Go to [Whatsmystory.org](https://www.whatsmystory.org) to prepare a digital version of your testimony.

Childhood Conversion Testimony Worksheet

Part 1 – “I’m Glad”

“I’m glad I know that I have eternal life because...”

Complete this sentence with one positive benefit of eternal life, ie. peace, security, purpose.

Part 2 – Give Illustration

Illustrate this positive life concept with a specific story from your life.

Use descriptive language.

Part 3 – Conclude with Eternal Life

Always conclude your testimony by stating that you know for sure that you have eternal life and are going to heaven when you die.

Transition: May I ask you a question?

Adult Conversion Testimony Worksheet

Part 1 – the “BEFORE”

State in a sentence one negative concept of what you were like before you received eternal life.

Example: “Before I received eternal life I was afraid of death.”

Illustrate that concept with a story out of your life experience.

Part 2 - State that you received eternal life.

Part 3 – the “AFTER”

State in a sentence one positive result of receiving eternal life. This is the opposite of the “BEFORE.”

Example: “Now that I have eternal life I no longer fear death.”

Illustrate this positive concept with a story from your life experience.

Transition: May I ask you a question?

Study Guide Questions

Your spoken testimony should be given in about 2-3 Minutes.

1. Your first tool for witnessing is a clear, forceful personal testimony.

True or False

2. God's f _____ is the substance of your testimony..

3. A common error in giving a testimony is to talk too much about what one was like b _____ receiving eternal life.

4. Since we are "fishing for men," we would emphasize the p _____ benefits of eternal life.

5. When you speak of "what I was before," you must wisely select truthful statements about yourself that will enable your listeners to see themselves in you.

True or False

6. To be most effective, it is good for your testimony to have specific events and examples because people forget generalities.

True or False

7. In your testimony, you should avoid Christian cliches that are meaningless to non-Christians.

True or False



Asking Diagnostic Questions

Class Session Directions:

- Find and sit with your small group
- Read the first draft of your personal testimony to your small group
- Follow along and complete notes from weekly teaching

We use two diagnostic questions in our introduction. They are designed to assist us in discovering where the person stands spiritually and how we should tailor the Gospel presentation to that person. By asking these simple questions, we discover what they think about their eternal destination – if they will be going to heaven or not and how they believe they will get there - by their own good works, other beliefs or faith in Christ. It is very important that we get an answer to these questions because we will be returning to their answers throughout the Gospel presentation.

Name: _____

Date: _____

Assignments Due Week 5

- Read Evangelism Explosion Book pages: 39-41, 75-85, 191-204
- Complete Workbook pages 34-41
- Revise and rewrite your personal testimony
- Scan QR to Listen to the Gospel Presentation
- Recite GOSPEL OUTLINE to someone prior to class
- I Prayed with ___ one or ___ both prayer partners



Witnessing as a Way of Life:

- This week I witnessed to:

- I was able to present:
___ Introduction
___ Gospel
___ Commitment
- Results:

Daily Study

Day	Minutes
Sunday	
Monday	
Tuesday	
Wednesday	
Thursday	
Friday	
Saturday	
Total	

Prayer Request:

Week 5: Asking Diagnostic Questions

INTRODUCTION

Conversation transitions into: "May I ask you two questions?"

Q1 - Have you come to a place in your spiritual life where you know for certain that if you were to die today you would go to heaven?

- "These things I have written... that you may know that you have eternal life."
1 John 5:13
- May I share with you how I came to know for certain that I have eternal life?
- Before I share with you, let me ask you another question.

Q2 - Suppose you were to die today and stand before God and He were to say to you, "Why should I let you into My heaven?" What would you say?

- Repeat and confirm answer

Transition: When you first answered, I thought I had some good news for you. But after hearing your second answer, I know I have great news for you.

GOD

God is merciful – Therefore he does not want to punish us

God is just – therefore He must punish sin

JESUS

Who He is – Fully God and Fully Man

What He did – He died on the cross and rose from the dead to pay the penalty for our sins and purchased us a place in heaven

FAITH

What it is not

- Head Knowledge
- Temporal Faith

What it is – Trusting in Jesus Christ alone for salvation

COMMITMENT

TRANSITION

- Does this make sense to you?

COMMITMENT

- Would you like to receive the gift of eternal life?
- African River

CLARIFICATION

- Let me clarify what this involves
- Transfer trust
- Receive Jesus as Christ and Savior
- "Behold, I stand at the door and knock; if any man hear my voice, and open the door, I will come in and eat with him, and he with Me."
Revelation 3:20
- Receive Christ as Lord
- Repent

PRAYER

- If this is what you really want, I can lead us in prayer and we can tell God what you just now told me
- Pray for them – that God would give them faith and repentance
- Pray with them – in short phrases of the Gospel Outline, allowing them to repeat after you
- Pray for them – that the Holy Spirit will grant them assurance

ASSURANCE

- I would like to read something Jesus says about what you have just done
- Have them read John 6:47 "Most assuredly, I say to you, he who believes in Me has everlasting life."
- Re-ask 2 Diagnostic Questions
- Welcome to the Family of God

FOLLOW-UP

GOSPEL

GRACE

Heaven is a free gift

It cannot be earned or deserved

MAN

Man is a sinner

He cannot save himself

The 2 Questions ??

We want to offer people eternal life in Jesus Christ. The two diagnostic questions enable us to ascertain:

1. Whether or not they have what we want to offer them.
2. What they are basing their hope of eternal life upon.

Q1

Have you come to the place in your s_____ l_____ where you know for certain that if you were to die today, you would go to h_____ or is that something you would say you're still working on?

- The answer doesn't tell you if they have eternal life, only if they think they have it.
- You will encounter problems if you try to offer people eternal life when they think they already have it.
- EE recommends using the phrase, "...or is that something you would say you're still working on?"
- Notice, we're not asking if they're working to obtain eternal life but working hard to know for sure that they have eternal life.

Scripture Reference 1 John 5:13

Whether their answer to Q1 is "yes" or "no" follow up by quoting:

"These things I have w_____ ... that you may know that you have e_____ l_____."

Leave out the center phrase of the verse, because it would give away the answer to the second diagnostic question.

Ask for Permission to Share

May I s_____ with you what the Bible says about obtaining e_____ l_____?

If they give you permission then say:

Before I share with you, let me ask you another question.

What if they Say No?

We are looking for our divine appointment – a person who w_____ to engage in a conversation about Jesus Christ and heaven, not a s_____. If we ask for permission to share what the Bible says and they say no – we thank them and make our exit sweet.

Q2

Suppose you were to d_____ t_____ and stand before G_____ and He were to say to you, ‘Why should I let you into M_____ h_____,’ what would you say?

- This question enables you to discern what f_____ they are trusting in for eternal life.
- This question generally elicits a clear answer, y_____ or n_____, that facilitates the presentation of the Gospel.

How to Get an Answer to Q2

There are times when people will not have a ready answer to this question. Here are four responses that are helpful in getting an answer:

1. C_____ the w_____ – **What do you think you would say?**
2. Make the question g_____ – **What would you say are the requirements for anyone to enter heaven?**
3. T_____ what your answer was – **For years I thought you would have to be a good person and obey the Golden Rule. Is that what you would say to God?**
4. Agree that he or she d_____ k_____ – **Then you just really don’t know how to get to heaven, do you?**

Repeat and Confirm the Answer

Repeat their exact answer to confirm that you h_____ them:

You would say, “God you should let me into your heaven because...” do you agree?

- This will help preclude the prospect saying at the end of the Gospel presentation, “I have always believed in Jesus Christ and trusted Him alone for salvation.”

Interpret the Answers

The Gospel presentation must be a _____ to the individual.

- The answers are interpreted so that the presentation can fit the prospect’s spiritual condition – to meet them where they are.

People can trust only one of two people to get them to heaven:

- Trusting Christ alone for eternal life.
- Trusting themselves through human effort.

When the prospect answers: “I go to church”... “I’m a good neighbor”... “I give to the poor”... “I live by the Golden Rule”... he or she is trusting in self.

Their Response:	Their State:	Our Response:
Yes and Faith	Apparently Christian	Testimony, Prayer Request Gospel Hand
Yes and Works	Presumptive - Yet Non Christian	Grace and Man Emphasis
No and Faith	Non-Christian or Needs Assurance Recommitment	Gospel Hand
No and Works	Non-Christian	Gospel Hand

Transition into the Gospel

How to deal with a w _____ answer without offending your prospect.

- Instead of saying “You’re wrong” we respond with the “Good News” approach.

When you answered that first question, I thought I had some good news for you. But after hearing your answer to this second question, I know that I have the greatest news you have ever heard.

- Communicate the good news transition into the Gospel with genuine enthusiasm and exuberance.

How to deal with a the r _____ answer:

- Briefly explain The Call ministry and that you are out sharing the Gospel with their neighborhood, give them the skeleton version of the Gospel Hand.
- Remember – we are training soul winners – we want all attendees to hear the Gospel presented again and again.
- Ask if they would be willing to share their testimony with your group.
- Ask how you can pray for them then pray for them, right then and there.
- Give them a Gospel tract and encourage them to read, carry and then give it when the Lord prompts them so that they too can share the Gospel with others.

Study Guide Questions

The foundation of good medicine is a sound diagnosis.

1. The two diagnostic questions are of invaluable assistance in determining your prospects' spiritual condition.
True or False
2. The first diagnostic question is designed to find out if your prospects think they have eternal life.
True or False
3. Before you ask the second diagnostic question, you should get p _____ to proceed with the Gospel.
4. The answer to the second diagnostic question helps us understand what prospects are now trusting in for salvation?
True or False
5. When a person does not have an answer to the second diagnostic question, there are four (4) responses that will help you get an answer. What are they?
 - a. _____
 - b. _____
 - c. _____
 - d. _____
6. A person who is not sure that they are going to heaven when they die is either lost or lacks assurance of their salvation. Either way they need to hear the Gospel.
True or False
7. If someone gives the right answer to both questions, you should ask them if it is ok to practice the Gospel Presentation on them.
True or False

Refining your Testimony

Review and update your first draft of your personal testimony and turn it in to your Small Group Trainer this week.

- Emphasize the positive benefits of abundant life here and now.
- Do not overstress the “Before” section.
- Be specific and avoid cliches - words that are meaningless to non-Christians.
- Focus on God’s faithfulness - your objective is to point the person to God and His grace in your life.
- Avoid unnecessary details - and focus on one area of your life that illustrates the work of Christ.



The GOSPEL: Grace & Man

Class Session Directions:

- Find and sit with your small group
- Read the final draft of your personal testimony to your small group
- Follow along and complete notes from weekly teaching

The first step in presenting the Gospel is a thorough understanding of the Gospel and a personal, growing relationship with Jesus Christ. Both of these are going to be very important to you in introducing someone to the truth that is the good news. The basics of the Gospel may seem obvious to you. The deeper these truths are etched into your mind and heart, the greater the impact on your daily life, and the more honestly you can convey these truths to others.

Name: _____

Date: _____

Assignments Due Week 6

- Read Evangelism Explosion Book pages: 41-43, 87-90
- Complete Workbook pages 42-51
- Memorize – GOSPEL: Grace & Man
- Learn Illustrations: The Gift, Sin Defined, 3 Sins a Day, Book of Sin Part 1
- Scan QR to Listen to the Gospel Presentation
- Recite GOSPEL OUTLINE to someone prior to class
- I Prayed with ___ one or ___ both prayer partners



Witnessing as a Way of Life:

- This week I witnessed to:

- I was able to present:
___ Introduction
___ Gospel
___ Commitment
- Results:

Daily Study

Day	Minutes
Sunday	
Monday	
Tuesday	
Wednesday	
Thursday	
Friday	
Saturday	
Total	

Prayer Request:

Week 6: GOSPEL - Grace & Man

INTRODUCTION

Conversation transitions into: "May I ask you two questions?"

Q1 - Have you come to a place in your spiritual life...

- "These things I have written... that you may know that you have eternal life." 1 John 5:13
- May I share with you how I came to know for certain that I have eternal life?
- Before I share with you, let me ask you another question.

Q2 - Suppose you were to die today and stand before God ...

- Repeat and confirm answer
- Transition: When you first answered ...

GOSPEL

GRACE

Heaven is a free gift

- "... the gift of God is eternal life..." Romans 6:23

It cannot be earned or deserved

- "For by grace you have been saved through faith, and not that of yourselves; it is the gift of God, not of works, lest anyone should boast." Ephesians 2: 8-9
- Free Gift

Transition: It has to be a free gift because of the condition of man

MAN

Man is a sinner

- "...for all have sinned and fall short of the glory of God." Romans 3:23
- Sin Defined
- Three Sins a Day

He cannot save himself

- "...you shall be perfect, just as your Father in heaven is perfect." Matthew 5:48
- Book of Sin Part 1
- Poison in the Water
- Do you see why it is impossible for anyone to get into heaven by their good works?

Transition: This comes into sharper focus when we look at what the Bible says about God.

GOD

God is merciful – Therefore he does not want to punish us

God is just – therefore He must punish sin

JESUS

Who He is – Fully God and Fully Man

What He did – He died on the cross and rose from the dead to pay the penalty for our sins and purchased us a place in heaven

FAITH

What it is not

- Head Knowledge
- Temporal Faith

What it is – Trusting in Jesus Christ alone for salvation

COMMITMENT

TRANSITION

- Does this make sense to you?

COMMITMENT

- Would you like to receive the gift of eternal life?
- African River

CLARIFICATION

- Let me clarify what this involves
- Transfer trust
- Receive Jesus as Christ and Savior
- "Behold, I stand at the door and knock; if any man hear my voice, and open the door, I will come in and eat with him, and he with Me." Revelation 3:20
- Receive Christ as Lord
- Repent

PRAYER

- If this is what you really want, I can lead us in prayer and we can tell God what you just now told me
- Pray for them – that God would give them faith and repentance
- Pray with them – in short phrases of the Gospel Outline, allowing them to repeat after you
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ASSURANCE

- I would like to read something Jesus says about what you have just done
- Have them read John 6:47 "Most assuredly, I say to you, he who believes in Me has everlasting life."
- Re-ask 2 Diagnostic Questions
- Welcome to the Family of God

FOLLOW-UP

When Sharing the Gospel

Remember

When talking about the Good News

Your f _____ e _____ and verbal inflections should be in a manner benefiting the greatest story ever told.

Beware of an a _____ of talking down to people.

When using scripture ...

Quote only the r _____ p _____ of the verse.

It is important that you know the references, a _____, but unnecessary to quote them.

When using illustrations ...

Illustrations should be learned, not m _____.

Personalize when possible using the answers they have provided.

Once you learn the m _____ p _____ you can relate the illustration in your own words.

When using transition sentences...

They should be m _____ and used consistently.

They help to keep you on track and make the presentation s _____.

They point ahead to the next section of the Gospel.

The Good News Transition into the Gospel

When you answered that first question, I thought I had some really good news for you. But after hearing your answer to this second question, I know that I have the greatest news you have ever heard.

GRACE

1. Heaven is a f_____ g_____.

Scripture Reference Romans 6:23

“The g_____ of God is e_____ l_____.”

2. It is not e_____ or d_____.

Scripture Reference Ephesians 2:8-9

“For by g_____, you have been s_____ through faith, and that not of yourselves; it is the g_____ of God, not of w_____, so that no one can boast.”

Illustration: Free Gift

No amount of personal effort, good works, or religious deeds can earn a place in heaven for you because eternal life, like any genuine gift, is free.

Suppose your best friend were to surprise you with an expensive gift and let's say your response would be that of immediately digging into your wallet for a couple of bills to help pay for the gift.

What an insult that would be! You must accept gifts freely. If you pay even a penny, it is no longer a gift.

It is the same with eternal life.

The Gift of Grace

Every religion in the world teaches that people must earn the f _____ of God by doing something to make themselves w _____.

Christianity proclaims that God's f _____ and the e _____ into heaven can be obtained only as free gifts.

It is helpful to say this numerous times in different ways.

- Heaven is Free
- Eternal life is God's gift to you
- You do not – you cannot – earn your way into heaven.

Unearned & Undeserved

At this point we c _____ God's way and man's way.

From birth we are programmed to w _____ for everything: grades, rewards, wages, etc.

God's way is just the o _____. Grace is receiving freely what we d _____ n _____ d _____.

Transition

This can be seen more clearly when we understand what the Bible says about man.

MAN

1. Man is a s_____.

Scripture Reference Romans 3:23

“For a _____ have sinned and f _____ short of the g _____ of God.”

Illustration: Sin Defined

How would you define sin?

Allow them to talk, and build upon their answers, make it a conversation.

When we think about sin many times we think of robbery, murder, adultery, etc. The Bible tells us that sin is anything that doesn't please God or is a transgression of His law.

Anything we do that we shouldn't, like losing our temper or stealing – these are sins of commission.

Anything we should do but don't, like failing to pray or read the Bible or to truly love our neighbor – these are sins of omission.

There are not only sins in deed, but also sins in word, and thought like lying, cursing, lust, pride and hatred. The Bible says these are all sins.

Illustration: Three Sins a Day

Suppose I sinned only ten times a day, or even five, or even just three.

Why, I would be a pretty good person!

Imagine if no more than three times a day did I think unkind thoughts, or lose my temper, or fail to do what I ought towards God and man.

I would be a pretty fine person, would I not?

The Reality of SIN

Most people know they are sinners, but they do not know the s_____ of that sin.

The best way to tell people they are sinners without unnecessary offense is to:

- State the general principle that everyone has sinned
- Quote Romans 3:23
- Use the Defining Sin Illustration
- Use the Three Sins a Day Illustration
- In this illustration refer to yourself, not the prospect

Illustration: Three Sins a Day continued

Even if I were this good, I would still have over 1,000 sins a year! If I lived to be the age of 70 I would have over 70,000 violations of the law of God on my record. Think what would happen if I appeared in traffic court with 70,000 tickets. I doubt I would be able to convince the judge that I was a good driver.

Illustration: Book of Sin

The Bible tells us of a book that is written about each of our lives. Imagine that the first page is my birth certificate, the last page is my death certificate and on every page, in between is everything I've ever done wrong, every single thought, every action, every inaction, all written down, all the way up until today and on into the future. This book is sitting at the throne of God, the Bible tells us, waiting for Judgment Day.

Continue

Clearly, we sin a lot more than we think we do and this is why...

MAN ...

2. Man cannot save h _____

Ask

What do you think the requirements are to get into heaven?

(Build on their response, allow them to talk and make it a conversation).

The Bible tells us that even one sin is too many. Jesus himself said,

Scripture Reference Matthew 5:48

“Therefore you shall be p _____ , just as your Father in heaven is p _____.”

Illustration: Poison in the Water

Suppose you had a glass of water sitting here, ice cold and crystal clear. But right before I handed it to you, I put a few drops of poison into it.

Would you drink the water?

What if I poured some of the poisoned water out and added fresh water, would you drink it then?

Of course not. That is what sin in our life looks like to God. No amount of good works can cleanse us from the sin that has already tainted our souls.

Do you see now that when I asked you why God should let you into heaven and you said, because (enter their Q2 answer here) that this answer can never be sufficient to merit you entrance into heaven?

Transition

This comes into sharper focus when we look at what the Bible says about God.

Study Guide Questions

Getting what we do not deserve.

1. Write out the transition from the Questionnaire to Grace:

2. Grace is:
 - a. Not getting what we truly deserve
 - b. Earned
 - c. Unearned, undeserved and unmerited favor
 - d. Given to those who sufficiently deserve it
 - e. Given when one makes himself worthy of God's gifts
3. Every religion in the world, except Christianity, teaches that man must earn the favor of God by doing something.

True or False
4. As long as our Prospect is trusting in Jesus partially, he is essentially trusting in God and therefore going to heaven.

True or False
5. It is good to end the Man portion of the Gospel by saying, "Do you see now why it is impossible for anyone to get into heaven by their good works?"

True or False
6. The point of the Poison in the Water illustration is:
 - a. We will be judged upon books that are recording all our sins
 - b. We sin a lot more than we think we do
 - c. A little sin contaminates the whole life
 - d. It only takes one sin to disqualify a person from heaven
 - e. All of the Above
7. Write out the transition from Grace to Man:



The GOSPEL: God & Jesus

Class Session Directions:

- Find and sit with your small group
- Practice God & Jesus word for word
- Follow along and complete notes from weekly teaching

Our calling, as a believer, is to convey these truths to others, backing them with Scripture, and illustrating these truths for understanding. If these truths impact your life on a daily, moment-by-moment basis, then you will be able to explain them to others with truthful passion and interest. Watch how this is done as your trainer presents the Gospel during the OJT portion of the class. Ask God to give you the opportunity to share with someone. Be looking and living with a prayerful and open heart expecting the Lord to use you for His kingdom and glory.

Name: _____

Date: _____

Assignments Due Week 7

- Read Evangelism Explosion Book pages: 43-45, 90-93
- Complete Workbook pages 52-61
- Memorize – GOSPEL: God & Jesus
- Learn Illustrations: Bank Robber, Book of Sin Part 2 / Tetelestai
- Scan QR to Listen to the Gospel Presentation
- Recite GOSPEL OUTLINE to someone prior to class
- I Prayed with ___ one or ___ both prayer partners



Witnessing as a Way of Life:

- This week I witnessed to:

- I was able to present:
___ Introduction
___ Gospel
___ Commitment
- Results:

Daily Study

Day	Minutes
Sunday	
Monday	
Tuesday	
Wednesday	
Thursday	
Friday	
Saturday	
Total	

Prayer Request:

Week 7: GOSPEL - God & Jesus

INTRODUCTION

Conversation transitions into: "May I ask you two questions?"

Q1 - Have you come to a place in your spiritual life...

- "These things I have written... that you may know that you have eternal life." 1 John 5:13
- May I share with you how I came to know for certain that I have eternal life?
- Before I share with you, let me ask you another question.

Q2 - Suppose you were to die today and stand before God ...

- Repeat and confirm answer

Transition: When you first answered ...

GOSPEL

GRACE

Heaven is a free gift

- "... the gift of God is eternal life..." Romans 6:23

It cannot be earned or deserved

- "For by grace you have been saved through faith, and not that of yourselves; it is the gift of God, not of works, lest anyone should boast." Ephesians 2: 8-9
- Free Gift

Transition: It has to be a free gift because of the condition of man

MAN

Man is a sinner

- "...for all have sinned and fall short of the glory of God." Romans 3:23
- Sin Defined
- Three Sins a Day

He cannot save himself

- "...you shall be perfect, just as your Father in heaven is perfect." Matthew 5:48
- Book of Sin Part 1
- Poison in the Water
- Do you see why it is impossible for anyone to get into heaven by their good works?

Transition: This comes into sharper focus when we look at what the Bible says about God.

GOD

God is merciful – Therefore he does not want to punish us

- "God is love." 1 John 4:8b

God is just – therefore He must punish sin

- "He will by no means clear the guilty," Exodus 34:7b
- Bank Robber

Transition: God solved this problem in the person of Jesus Christ

JESUS

Who He is – Fully God and Fully Man

- "In the beginning was the Word, and the Word was with God, and the Word was God. And the Word became flesh and dwelt among us." John 1: 1, 14

What He did – He died on the cross and rose from the dead to pay the penalty for our sins and purchased us a place in heaven

- Book of Sin Part 2
- "All we like sheep have gone astray; We have turned, everyone, to his own way; And the LORD has laid on Him the iniquity of us all." Isaiah 53:6

Transition: This gift is received by faith

FAITH

What it is not

- Head Knowledge
- Temporal Faith

What it is – Trusting in Jesus Christ alone for salvation

COMMITMENT

TRANSITION

- Does this make sense to you?

COMMITMENT

- Would you like to receive the gift of eternal life?
- African River

CLARIFICATION

- Let me clarify what this involves
- Transfer trust
- Receive Jesus as Christ and Savior
- "Behold, I stand at the door and knock; if any man hear my voice, and open the door, I will come in and eat with him, and he with Me." Revelation 3:20
- Receive Christ as Lord
- Repent

PRAYER

- If this is what you really want, I can lead us in prayer and we can tell God what you just now told me
- Pray for them – that God would give them faith and repentance
- Pray with them – in short phrases of the Gospel Outline, allowing them to repeat after you
- Pray for them – that the Holy Spirit will grant them assurance

ASSURANCE

- I would like to read something Jesus says about what you have just done
- Have them read John 6:47 "Most assuredly, I say to you, he who believes in Me has everlasting life."
- Re-ask 2 Diagnostic Questions
- Welcome to the Family of God

FOLLOW-UP

The Nature of God

The nature of God is left out of many presentations of the Gospel. Most theological heresy, a deliberate belief or teaching that fundamentally contradicts essential truth about God, Jesus or salvation, is caused by a misconception of God's nature.

Many people hold a Christian Science concept of God as merely Immanent.

In a time when heresy is so rampant, we need to stress the true nature of God:

- Not only that He is kind and loving and merciful
- But also that He is holy and cannot condone sin

It is the nature of God that makes the whole concept of Christ's person and work meaningful.

He loves us in spite of what we are because of who He is.

Many arguments on the justice and righteousness of God can be avoided if we deal first with the great biblical truth that God is merciful.

Transition

This comes into sharper focus when we look at what the Bible says about God.

GOD

1. God is merciful, therefore He does not want to punish us.

We begin with the good news that God is merciful. People like this news.

Scripture Reference 1 John 4:8b

“God is love.”

GOD ...

Continue

The same Bible that tells us God is merciful also tells us that...

2. God is j _____ - therefore He must punish sin.

Scripture Reference Exodus 34:7b

“He will by no means clear the guilty.”

This deals with the b _____ n _____ that sinful men must stand before a Holy God at the judgement.

While most people know that God is love, few u _____ that he is also just.

Illustration: Bank Robber

Imagine I were to rob a bank, and I'm a lousy bank robber. When I run out of the bank, they've set the alarm off and there are police everywhere. I put the money down, they take me off to jail and then bring me before the court. When I stand before the judge I tell him, “Hey, I'm basically a nice guy. I don't do this sort of thing all the time, please let me go.” If this was a good and just judge, would he let me go free?

Well of course he wouldn't.

Imagine that the same thing happened except that it happened in a very small town, and it turns out that the judge I stand in front of is my own father, and my father loves me very much. Now when I say to him, “Please let me go,” if he is a just and good judge, would he let me go free?

Of course not!

So, you see, the God who loves us very much and does not want to punish us, is the same God who is just and must punish sin.

Transition

God solved this p_____ in the Person of Jesus Christ.

The word “problem” used here does not mean some impossible-to-solve difficulty that caught God off guard, but an apparent dilemma in the mind of man that must be resolved.

The Infinite, Limitless Jesus

While many people know many facts about Jesus, few know that He was and is God.

We must underscore the truth that Jesus is none other than the Word of creation, the infinitely mighty God who created and sustains all things.

By infinite we mean limitless and measureless in His attributes.

JESUS

1. Who He Is - Fully God and Fully Man

Ask

Who do you understand Jesus Christ to be?

Listen and build upon their answer; make it a conversation.

Use phrases like: “Tell me more” or “What do you mean?”

Ask more questions when the person is quiet and passive, and fewer questions if the person is talkative. Build upon their reply with a positive response.

Respond

Yes, Jesus is the Son of God and in addition He is also God the Son. The Bible Says...

Scripture Reference John 1:1, 14

“In the beginning was the Word, and the Word was with God, and the Word was God... and the Word became flesh and dwelt among us.”

1. What He did

He died on the cross and rose from the dead to pay the penalty for our sins and to purchase a place in heaven for us.

Scripture Reference Isaiah 53:6

“All we like sheep have gone astray; We have turned, everyone, to his own way; and the LORD has laid on Him the iniquity of us all.”

The Substitutionary Transaction

Most people know about Jesus' death on the cross, but few people understand its substitutionary significance.

- One must see that their sins were laid on Jesus.
- One must realize that Jesus assumed their guilt.
- One must realize that Jesus paid the debt of their sin.

Therefore, we explain this great t _____ about which the whole Bible was written.

Illustration: Book of Sin Part 2 - Tetelestai

Remember, I told you this book of sin was sitting at the throne of God waiting for judgment day? That it has my birth certificate, the day I die and written on every page is every sin I have ever committed, both in thought, in word and in deed? The Bible tells us that when Jesus went to the cross, He took this book written against me, and the Bible says, that He nailed it to His own cross.

One of the final things Jesus said was, "It is finished!" or "Tetelestai." In the original Greek text - this word was a commercial term which means, "It is paid" or "Paid in full." Jesus has paid the price for our sins by the cross, and purchased a place for us in heaven. He offers us eternal life as a free gift.

Transition

This gift is received by faith.

Study Guide Questions

“I am the way the truth and the life. No one comes to the Father except through Me.”

1. Write out the transition from Man to God:

2. Ultimately, most theological heresy is caused by a misconception of the nature of man.

True or False

3. Many people hold a concept of God as merely love.

True or False

4. It is the nature of God that makes the whole concept of Christ’s person and work meaningful.

True or False

5. Write out the transition from God to Jesus:

6. Most people know that Jesus is the infinite God-Man.

True or False

7. Most people do not know that Jesus died to pay the penalty for our sins.

True or False

8. The point of the Record Book of Sin Illustration is:

- a. God is recording everything we do
- b. We sin a lot more than we think we do
- c. To demonstrate what Jesus has done for us on the cross
- d. God is Just
- e. All of the Above

9. Define what Tetelestai in John 19:30 means:

10. Write out the transition from Jesus to Faith:

The GOSPEL: Faith

Class Session Directions:

- Find and sit with your small group
- Practice Faith word for word
- Follow along and complete notes from weekly teaching

In Evangelism Explosion Dr. D. James Kennedy writes:

“The subject of faith is crucial, for this is the point of personal appropriation of eternal life. John Calvin said that the Roman Catholic Church taught him the deity of Christ, the Trinity, the Atonement; but the one thing the church did not teach him was how to appropriate the Atonement for himself. Even today there are those who know all of the doctrines of the faith, but they don’t know how to get eternal life for themselves. Their problem: an inadequate or false concept of saving faith.”

Name: _____

Date: _____

Assignments Due Week 8

- Read Evangelism Explosion Book pages: 45-49, 93-95
- Complete Workbook pages 62-69
- Memorize – GOSPEL: Faith
- Learn Illustrations: Key to Heaven, The Chair
- Scan QR to Listen to the Gospel Presentation
- Recite GOSPEL OUTLINE to someone prior to class
- I Prayed with ___ one or ___ both prayer partners



Witnessing as a Way of Life:

- This week I witnessed to:

- I was able to present:
___ Introduction
___ Gospel
___ Commitment
- Results:

Daily Study

Day	Minutes
Sunday	
Monday	
Tuesday	
Wednesday	
Thursday	
Friday	
Saturday	
Total	

Prayer Request:

Week 8: GOSPEL - Faith

INTRODUCTION

Conversation transitions into: "May I ask you two questions?"

Q1 - Have you come to a place in your spiritual life...

- "These things I have written... that you may know that you have eternal life." 1 John 5:13
- May I share with you how I came to know for certain that I have eternal life?
- Before I share with you, let me ask you another question.

Q2 - Suppose you were to die today and stand before God ...

- Repeat and confirm answer

Transition: When you first answered ...

GOSPEL

GRACE

Heaven is a free gift

- "... the gift of God is eternal life..." Romans 6:23

It cannot be earned or deserved

- "For by grace you have been saved through faith, and not that of yourselves; it is the gift of God, not of works, lest anyone should boast." Ephesians 2: 8-9
- Free Gift

Transition: It has to be a free gift because of the condition of man

MAN

Man is a sinner

- "...for all have sinned and fall short of the glory of God." Romans 3:23
- Sin Defined
- Three Sins a Day

He cannot save himself

- "...you shall be perfect, just as your Father in heaven is perfect." Matthew 5:48
- Book of Sin Part 1
- Poison in the Water
- Do you see why it is impossible for anyone to get into heaven by their good works?

Transition: This comes into sharper focus when we look at what the Bible says about God.

GOD

God is merciful – Therefore he does not want to punish us

- "God is love," 1 John 4:8b

God is just – therefore He must punish sin

- "He will by no means clear the guilty," Exodus 34:7b
- Bank Robber

Transition: God solved this problem in the person of Jesus Christ

JESUS

Who He is – Fully God and Fully Man

- "In the beginning was the Word, and the Word was with God, and the Word was God. And the Word became flesh and dwelt among us." John 1: 1, 14

What He did – He died on the cross and rose from the dead to pay the penalty for our sins and purchased us a place in heaven

- Book of Sin Part 2
- "All we like sheep have gone astray; We have turned, everyone, to his own way; And the LORD has laid on Him the iniquity of us all." Isaiah 53:6

Transition: This gift is received by faith

FAITH

- Key to Heaven

What it is not

- Head Knowledge
- "You believe that there is one God. You do well. Even the demons believe and tremble." James 2:19
- Temporal Faith

What it is – Trusting in Jesus Christ alone for salvation

- "Believe on the Lord Jesus Christ and you will be saved..." Acts 16:31
- The Chair

COMMITMENT

TRANSITION

- Does this make sense to you?

COMMITMENT

- Would you like to receive the gift of eternal life?
- African River

CLARIFICATION

- Let me clarify what this involves
- Transfer trust
- Receive Jesus as Christ and Savior
- "Behold, I stand at the door and knock; if any man hear my voice, and open the door, I will come in and eat with him, and he with Me." Revelation 3:20
- Receive Christ as Lord
- Repent

PRAYER

- If this is what you really want, I can lead us in prayer and we can tell God what you just now told me
- Pray for them – that God would give them faith and repentance
- Pray with them – in short phrases of the Gospel Outline, allowing them to repeat after you
- Pray for them – that the Holy Spirit will grant them assurance

ASSURANCE

- I would like to read something Jesus says about what you have just done
- Have them read John 6:47 "Most assuredly, I say to you, he who believes in Me has everlasting life."
- Re-ask 2 Diagnostic Questions
- Welcome to the Family of God

FOLLOW-UP

Considerations Regarding Faith

The subject of faith is crucial, for this is the point of personal appropriation of eternal life.

Since there are many inadequate and false concepts of saving faith, we must carefully present this biblical truth.

Faith is only as good as the object in which it is placed. Not all roads lead to heaven, but many lead to hell. Hell will be full of good, well intentioned people, because their faith was placed in the wrong person.

Transition

This gift is received by faith.

FAITH

Illustration: The Key

Faith is the key that opens the door to heaven.

On this key ring (hold up your key ring) there are many keys. Some even look somewhat alike. Yet, when I go to unlock my front door tonight, I could try all of these keys except the right one and I could not unlock the door. It does not matter how sincere I am in exercising my belief that a different key will open the door.

The fact is that only the right key will open the door.

The right key to heaven is saving faith.

Before we talk about saving faith – lets talk about two other keys that people often think will open the door to heaven.

FAITH ...

1a. What saving faith is not

Saving faith can perhaps best be described by what it is not. It is not mere h _____
k _____ or agreement with certain historical facts.

Many people know certain historical facts about Jesus. They believe in Jesus the same way they believe in George Washington.

They believe He actually existed. They believe He was a real person in history, but they are not trusting Him to do anything for them now.

Scripture Reference James 2:19

“You believe that there is one God. You do well. Even the demons believe - and tremble!”

So believing in Jesus’ existence is not what the Bible means by saving Faith.

1b. What saving faith is not

It is also not t _____ f _____.

Temporal faith is another thing that people often mistake for saving faith.

When a person trusts in the Lord for finances, you could call that financial faith. A person may pray and trust the Lord to take care of his family. You could call this family-faith. Many have prayed for a safe trip. You could call that traveling-faith. There is one thing that all these have in common. They are temporary.

For instance, once you reach your destination, you don’t need to trust the Lord for traveling any longer.

All the things of this world will pass away. They are temporary. But saving faith is different.

2. What saving faith is

Saving faith is trusting in J _____ C _____ alone for e _____ life.

Scripture Reference Acts 16:31

“Believe on the Lord Jesus Christ, and y _____ w _____ be saved...”

Elements of Saving Faith: KAT

Knowledge – the intellectual factor

- We may know about something without giving assent to it. For example, one cult teaches that Christ is incarnate today in a man in India. I know about this, but I do not assent to it. Similarly, one may have the knowledge that the Bible teaches that man is a sinner who cannot save himself without assenting to the truth of this statement.

Assent – the agreement factor

- To knowledge must be added assent to the facts of our historic faith. However, one can know about and assent to many historical facts without trusting them. We know about Walt Disney and assent to the historical record concerning his kingdom. Further, we assent to the fact that he was an entertainment genius. However, no one is trusting in Walt Disney to do anything for him today! That would be rather ludicrous.

Trust – the reliance factor

- Added to knowledge and assent is trust – confidence; a reliance or resting of the mind in the work Jesus Christ has already completed.

FAITH ...

Illustration: The Chair

You believe this chair exists, don't you? (Point to an empty chair).

Do you believe this chair would support me if I were to sit on it? But you see, its not holding me up for one simple reason: I'm not sitting on it.

Let this chair I am sitting in represent me and this empty chair represent Christ.

For a long time I believed He existed and He could help me. However, I did not have eternal life because I was trusting in my own good works to get me into heaven.

Years ago I repented of my sins and transferred my trust from myself to Jesus Christ – from what I had been doing for God to what He has done for me on the cross. (Move to the empty chair).

By a simple act of faith, I transferred my trust from what I had done to what Christ has done for me.

When I asked you earlier what you would say to God if He were to ask you, “Why should I let you into My Heaven?” you said, “I try to be good. I try to live a good life. I have been a pretty good person.” Who is the only person referred to in you answer?

To receive eternal life, you must transfer your trust from yourself to Jesus Christ alone for eternal life.

Transition

Does this make s_____ to you?

Study Guide Questions

Good works are the visible fruit or evidence of genuine faith, not the cause of salvation.

1. There are people who know all the doctrines of faith, but they don't have eternal life because of a false concept of saving faith.

True or False

2. Eternal life is personally possessed when you know that Jesus really lived.

True or False

3. The 3 elements of saving faith are:

- a. God the Father, the Son and the Holy Spirit
- b. Knowledge, assent and trust
- c. Intellectual faith, temporal faith and head knowledge
- d. None of the above

4. When the term "temporal faith" is used, we are speaking of acknowledging the facts about Christ.

True or False

5. You can believe that Jesus lived and pray to Him to take care of your daily needs and still not have saving faith.

True or False

6. The example we use in Faith to explain the concept of transferring your trust to Jesus alone for your salvation is:

- a. The Key
- b. George Washington
- c. The African River
- d. The Chair
- e. All of the Above

7. Using the Websters 1828 Dictionary, Webstersdictionary1828.com, define:

Knowledge: _____

Assent: _____

Trust: _____

9 Calling for Commitment

Class Session Directions:

- Find and sit with your small group
- Practice Commitment word for word
- Follow along and complete notes from weekly teaching

In the past, you may have found it difficult to ask someone to make a commitment to Jesus Christ. There can be many reasons for this problem; one of them may be that you were never sure whether or not you had covered all the bases. By making sure that you cover the five main points of the Gospel, you can be sure that when you have completed those points, that the Gospel has been heard. Many of us also fear rejection. This fear can be alleviated. Keep in mind that you are not the one being accepted or rejected. Remember that only the Holy Spirit can bring a person to repentance and faith, so even as we are inviting the person to accept Christ, we should be praying to the Holy Spirit to enable the prospect to do so.

Name: _____

Date: _____

Assignments Due Week 9

- Read Evangelism Explosion Book pages: 49-52, 97-101, 184
- Complete Workbook pages 70-81
- Memorize – Commitment
- Learn Illustration: African River
- Scan QR to Listen to the Gospel Presentation
- Recite GOSPEL OUTLINE to someone prior to class
- I Prayed with ___ one or ___ both prayer partners



Witnessing as a Way of Life:

- This week I witnessed to:

- I was able to present:
___ Introduction
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___ Commitment
- Results:

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Thursday	
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Saturday	
Total	

Prayer Request:

Week 9: Calling for Commitment

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Conversation transitions into: "May I ask you two questions?"

Q1 - Have you come to a place in your spiritual life...

- "These things I have written... that you may know that you have eternal life." 1 John 5:13
- May I share with you how I came to know for certain that I have eternal life?
- Before I share with you, let me ask you another question.

Q2 - Suppose you were to die today and stand before God ...

- Repeat and confirm answer

Transition: When you first answered ...

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- Free Gift

Transition: It has to be a free gift because of the condition of man

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- Sin Defined
- Three Sins a Day

He cannot save himself

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- Book of Sin Part 1
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Transition: This comes into sharper focus when we look at what the Bible says about God.

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God is just – therefore He must punish sin

- "He will by no means clear the guilty," Exodus 34:7b
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Transition: God solved this problem in the person of Jesus Christ

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Who He is – Fully God and Fully Man

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What He did – He died on the cross and rose from the dead to pay the penalty for our sins and purchased us a place in heaven

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- "All we like sheep have gone astray; We have turned, everyone, to his own way; And the LORD has laid on Him the iniquity of us all." Isaiah 53:6

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COMMITMENT

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- Let me clarify what this involves
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PRAYER

- If this is what you really want, I can lead us in prayer and we can tell God what you just now told me
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ASSURANCE

- I would like to read something Jesus says about what you have just done
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- Re-ask 2 Diagnostic Questions
- Welcome to the Family of God

FOLLOW-UP

Commitment Considerations

It should be practiced t _____ as often and learned very carefully because:

- It will be experienced less often than other parts of the presentation.
- Distractions frequently occur at this point.

The Commitment is the “hinge” part of the presentation.

- The prospects’ attention is being redirected from what they u _____ to what they need to do.

Many witnesses won’t ask for a commitment because:

- They are not well p _____.
- They’re a _____ they’ve lost the prospect somewhere along the way in the presentation.
- They fear r _____.

Commitment

Transition

Does this make sense to you?

- This helps determine if the prospect understands the Gospel.
- Don't call for a commitment until you're sure the prospect understands what you have shared.
- If they respond with a positive response ask the commitment question: "Would you like to receive the gift of e _____ I _____?"

What if their answer is "no" or "I Don't Know"

- Quickly review the main points of the gospel - Grace, Man, God, Jesus and Faith.

We talked about heaven being a free gift that is not earned or deserved. Does that make sense to you?

- Follow the same procedure reviewing Man, God, Jesus and Faith.

DO NOT ask, "What doesn't make sense to you?"

This could open the door for all kinds of extraneous discussion that will not benefit the prospect's understanding or response.

Commitment Question

Would you like to receive the gift of e _____ I _____?

Crucial Moments of Commitment

Asking the Commitment Question is a crucial moment that can cause the inexperienced witness to be tense. That is why it is important to:

- Have team members pray silently for both the prospect and the witness.
- Know exactly how you are going to ask for a commitment.

The importance of this question may be highlighted by leading into it with this statement:

- “You have just heard the greatest story ever told, about the greatest offer ever made, by the greatest person who ever lived, and this raises the greatest question you will ever have to answer. The question God is asking you is, would you like to receive the gift of eternal life?”

You are coming out of the Gospel explanation on the same theme you entered it, eternal life.

In the Introduction you asked, “May I share with you how I came to know I have eternal life?”

- Now you ask them if they’d like to receive the gift of eternal life.

“No” or “Not Yet”

Suggested Approaches

Ask: I'd be interested to know, if you were to receive the gift of eternal life now, what difficulties do you foresee it might cause?



- This can help you get beyond the negative reply to the real difficulties.
- Then deal gently and biblically with each reason or difficulty.

Ask: Since you said that this does make sense to you, I'm curious as to why you do not want to receive the gift of eternal life now?

"I'm not ready yet. I have too much living yet to do. Maybe some day."

Stress that no one can be certain about tomorrow. The Bible says, "Today is the day of salvation," 2 Corinthians 6:2.

"Before I do that I have some things I have to get cleaned up in my life."

Explain that no one can clean up his or her own life. "In fact, that is why we shared that we are sinners and we cannot save ourselves. Only God can. Eternal life is a gift that we will never earn or deserve."

Illustration: The African River

There is a mighty river in Africa called the Zambezi. Imagine you have fallen into this river and you are heading downstream toward a huge waterfall. You are holding on to a small log that is barely keeping you afloat. Now, just before you reach the falls someone throws a rope to you from the shore.

You have two options: ignore the rope and plunge over the falls to certain death; or let go of the log, grab onto the rope, and be pulled safely to the shore.

That's a lot like our position with Christ. We hold on to whatever keeps us afloat and hope it will be enough when, in reality, we and our possessions will go over the falls.

To live eternally we must be willing to let go of the "log," whatever gives us false hope, and reach out to the rope – Christ – who alone is able to save us.

Planting Seeds Not Forcing a Profession of Faith

- Don't apply improper pressure. Remember: A man convinced against his will is of the same opinion still.
- If they're still not ready, don't try to pick unripe fruit.
- Commit them to the Holy Spirit to do His follow-up work.
- Do not be offended or discouraged; it is the Gospel, not you, they're rejecting.
- Give appropriate literature and make your exit sweet.

“Yes” or Positive Response

If they respond with a positive response to the commitment question:
“Would you like to receive the gift of eternal life?”

Clarification

Let me c_____ what this involves.

Why do we need to clarify a prospect's commitment?

We want to proceed with a commitment that is based on a thorough understanding of what is involved in accepting Christ as Savior and Lord.

These statements and questions are used to:

- Elaborate the meaning of saving faith, and
- Confirm the prospect's desire for such a commitment.

It means that you are willing to...

Clarify using TSLR

T

Transfer Your T_____



It means that you are going to transfer your trust from what you have been doing to what Jesus Christ has done for you on the cross.

Are you willing to turn from (use their answer to Q2), and transfer your trust to Christ alone?

Receive the resurrected and living Jesus Christ as S_____

Eternal life becomes yours by receiving the living Jesus Christ as your Savior. In the Bible Jesus says,

Scripture Reference Revelation 3:20

“Behold, I stand at the door and knock. If anyone hears My voice and opens the door, I will come in to him and dine with him, and he with Me.”



S

Would you like to ask Jesus to come into your life as your Savior?

L

Receive Jesus Christ as L_____



Picture a throne room in your heart. Jesus wants His rightful place on that throne.

Are you ready and willing to yield your life to His control?

Repent

Jesus commands us to repent of our sins. That means a willingness to turn from what you have been doing that is not pleasing to Him as He reveals His will to you in His Word.

Are you willing to repent of your sins and become a responsible member of God's family?



R

Prayer

If this is what you really want, I can lead us in a prayer and we can tell God what you just now told me.

- The gift of eternal life is received by f_____.
- Prayer is one way of expressing saving faith in Jesus.

Copy Romans 10:9-10, 13

Help them Express their Faith

Many commitments have been lost or delayed at this point because of the way prospects were invited to pray. We must let them know that we will help them express their faith in prayer simply.

Three parts of the prayer of commitment:

- Pray for them – that God would give them faith and repentance.
- Pray with them – in short phrases of the Gospel Outline having them repeat after you.
- Pray for them – that the Holy Spirit will grant them assurance.

Commitment ...

Assurance

I would like you to read something Jesus says about what you have just done.

- Open your New Testament to John 6:47 – make sure it is highlighted in your Bible
- Ask the person to read the verse aloud.

Scripture Reference John 6:47

“Most assuredly, I say to you, he who believes in Me has everlasting life.”

Ask the Two Diagnostic Questions Again

- Don't be discouraged if they give the wrong answers.
- Review with them a few points to clarify their understanding, reliance and trust in the work Jesus has already completed.

Welcome Them

Welcome to the family of God!

Study Guide Questions

Salvation is a condition of the heart - not checking a box.

1. If their response to the qualifying question is uncertain, you should ask them, "What doesn't make sense?"

True or False

2. Write out the qualifying question:

3. Write the commitment question:

4. The reason we clarify what commitment means through TSLR is to help avoid premature commitment.

True or False

5. Write out what TSLR stands for:

T _____
S _____
L _____
R _____

6. There is a specific prayer one must say in order to be saved.

True or False

7. If they say they are not ready to receive Jesus as their Lord and Savior:

- a. Don't pressure them into a profession.
- b. Commit them to the Holy Spirit to do His follow up work.
- c. Do not be offended or discouraged. It's the Gospel, not you, they're rejecting.
- d. Give them appropriate literature and make a sweet exit.
- e. All of the Above

8. Copy Revelation 3:20

10

Discipling New Believers

Class Session Directions:

- Find and sit with your small group
- Practice Follow-Up
- Follow along and complete notes from weekly teaching

In His Great Commission, Jesus commands us to go and make disciples. A disciple is a vital, functional, maturing, reproducing follower of Jesus Christ and member of His Body.

This Responsibility for discipling is twofold:

- **The individual witness and team who led the new believer to Christ**
- **The local church family**

When we lead someone to Christ it is our primary responsibility to nurture that new believer.

Name: _____

Date: _____

Assignments Due Week 10

- Read Evangelism Explosion Book pages 52-53, 103-110
- Complete Workbook pages 82-91
- Memorize – Follow-up
- Read Partners in Growing Booklet
- Scan QR to Listen to the Gospel Presentation
- Recite GOSPEL OUTLINE to someone prior to class
- I Prayed with ___ one or ___ both prayer partners



Witnessing as a Way of Life:

- This week I witnessed to:

- I was able to present:
___ Introduction
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___ Commitment
- Results:

Daily Study

Day	Minutes
Sunday	
Monday	
Tuesday	
Wednesday	
Thursday	
Friday	
Saturday	
Total	

Prayer Request:

Week 10: Discipling New Believers

INTRODUCTION

Conversation transitions into: "May I ask you two questions?"

Q1 - Have you come to a place in your spiritual life...

- "These things I have written... that you may know that you have eternal life." 1 John 5:13
- May I share with you how I came to know for certain that I have eternal life?
- Before I share with you, let me ask you another question.

Q2 - Suppose you were to die today and stand before God ...

- Repeat and confirm answer

Transition: When you first answered ...

GOSPEL

GRACE

Heaven is a free gift

- "... the gift of God is eternal life..." Romans 6:23

It cannot be earned or deserved

- "For by grace you have been saved through faith, and not that of yourselves; it is the gift of God, not of works, lest anyone should boast." Ephesians 2: 8-9
- Free Gift

Transition: It has to be a free gift because of the condition of man

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Man is a sinner

- "...for all have sinned and fall short of the glory of God." Romans 3:23
- Sin Defined
- Three Sins a Day

He cannot save himself

- "...you shall be perfect, just as your Father in heaven is perfect." Matthew 5:48
- Book of Sin Part 1
- Poison in the Water
- Do you see why it is impossible for anyone to get into heaven by their good works?

Transition: This comes into sharper focus when we look at what the Bible says about God.

GOD

God is merciful – Therefore he does not want to punish us

- "God is love," 1 John 4:8b

God is just – therefore He must punish sin

- "He will by no means clear the guilty," Exodus 34:7b
- Bank Robber

Transition: God solved this problem in the person of Jesus Christ

JESUS

Who He is – Fully God and Fully Man

- "In the beginning was the Word, and the Word was with God, and the Word was God. And the Word became flesh and dwelt among us." John 1: 1, 14

What He did – He died on the cross and rose from the dead to pay the penalty for our sins and purchased us a place in heaven

- Book of Sin Part 2
- "All we like sheep have gone astray; We have turned, everyone, to his own way; And the LORD has laid on Him the Iniquity of us all." Isaiah 53:6

Transition: This gift is received by faith

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- Key to Heaven

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- "Believe on the Lord Jesus Christ and you will be saved..." Acts 16:31
- The Chair

COMMITMENT

TRANSITION

- Does this make sense to you?

COMMITMENT

- Would you like to receive the gift of eternal life?
- African River

CLARIFICATION

- Let me clarify what this involves
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- Receive Jesus as Christ and Savior
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- I would like to read something Jesus says about what you have just done
- Have them read John 6:47 "Most assuredly, I say to you, he who believes in Me has everlasting life."
- Re-ask 2 Diagnostic Questions
- Welcome to the Family of God

FOLLOW-UP

Partners in Growing

- Read and Sign "Spiritual Birth Certificate"

Five Means of Growth

- Bible
- Prayer
- Worship
- Fellowship
- Witness

7 Day Followup

Effective Discipling

Effective Evangelism

- The best follow-up begins with e _____ e _____.
- The Gospel is to be proclaimed without c _____.
- People must be respected and communicated to in a way that enables them to intelligently a _____ or r _____ the Gospel.

Heart

- Rearing spiritual children to become mature disciples requires a special _____ G _____ - L _____ love.
- The more we open ourselves to God's love, the more that love can flow through us to those who need it. What is the condition of your heart? Are you a willing vessel?

Perspective

- Ask God to give you an e _____, heavenly perspective on life.
- With eternity's values in view, we will be more w _____ to let God's grace mold our lives, and make us into models for discipling others.

Work

Copy Colossians 1: 28-29

Copy 1 Corinthians 15:58

Relationships

- It is I _____ and c _____ people – not materials and programs – that make disciples.
- Proper relationships begin with your o _____ relationship with the Lord.
- As you walk with Christ, you should be a m _____ for those you are seeking to disciple.

It is not enough to do the job right.
The right job must be done the right way.

Procedure

Assurance Scripture: John 6:47

- You cannot give _____ assurance to new believers
- It is the believers' responsibility to make their own calling and election sure.

2 Peter 1:10

“Therefore, brethren, be even more diligent to make your call and election sure, for if you do these things you will never stumble.”

Follow-Up

Partners in Growing

- This booklet is to be reviewed and given to the prospect(s) who receive Christ.
- The inside front cover has the “My Spiritual Birth Certificate.”
- Invite them to read the certificate.
- Ask if that is the decision they have just made.
- Have each new believer sign the certificate.
- Write your name and phone number on the certificate(s).

5 Means of Growth

01 Bible

Give them a Gospel of John:

- Ask them to read a chapter a day.
- 21 Chapters = 3 weeks.
- Establish a 7-day callback appointment to answer any questions that might arise in their reading.

02 Prayer

Prayer is simple language from the heart expressing:

- Our love to God.
- Our gratefulness to Him for eternal life.
- Our dependence on Him for all of the needs of our lives.

03 Worship

Worship regularly in a church that teaches the Bible:

- Invite them to join you for Sunday worship.
- If they are already attending a Bible-teaching church, encourage them to worship there faithfully.

04 Fellowship

Fellowship with Christians who will help you grow in your faith:

- Every Christian needs other believers for mutual growth, encouragement, and strength.

05 Witness

Be a witness by telling others what Jesus Christ means to you.

- Ask them who will be the first person they will tell about their decision to trust Christ.
- Encourage them to do this within 24 hours.

What You Can Do

Pray

- “... night and day praying exceedingly that we might see your face, and might perfect that which is lacking in your faith,” 1 Thessalonians 3:10.
- Inform your prayer partners of the individual and the decision made.

Send a Text

- Same day if possible - if not within 24 hours.
- Things to Include:
 - Glad you had the opportunity to meet them.
 - Looking forward to seeing them next week or at church on Sunday.
 - Encourage them to read the book of John and write down any questions.
- Send an additional text or make a phone call a few days prior to the 7 day follow-up as a reminder.

7 Day Callback

Make your 7-day callback visits during your regular OJT time preferably with the same team that was present when the prospect made a profession of faith.

- A. Introduction
 - 1. Reintroduce team
 - 2. Ask how week has been
 - 3. Church – did they attend last Sunday?

- B. Personal Testimony
 - 1. A team member shares his New Christian testimony

- C. Two Questions
 - 1. God’s “Why?”
 - 2. Assurance - Acts 16:31

- D. Growth – have they used the 5 means of Growth
 - 1. Bible
 - 2. Prayer
 - 3. Worship
 - 4. Fellowship
 - 5. Witness
 - 6. Satan - “You are of God, little children, and have overcome them, because He who is in you is greater than he who is in the world.” John 4:4

- E. Parting Prayer

Study Guide Questions

You must make certain they understand the assurance God's Word promises.

1. The best follow up begins with effective evangelism.
True or False
2. The Five Means of Growth to be shared with the new believer are:
 - a. _____
 - b. _____
 - c. _____
 - d. _____
 - e. _____
3. The first time you should make some kind of contact with the new believer is:
 - a. That same night upon returning to the church.
 - b. Within 24 hours.
 - c. On Saturday to confirm your arrangements to meet for Church.
 - d. Next week when you go back with your team.
 - e. Sometime within the first 7 days.
4. Your first follow up call should be brief and friendly.
True or False
5. During your 7 day callback visit, you should, determine if they used the 5 means of Growth.
True or False
6. At the 7 day callback visit, someone on the team will share their brief new Christian testimony.
True or False
7. The Evangelism Explosion book does not provide a detailed checklist of how to do a 7 day callback visit.
True or False
8. If the new believer and their spiritual parent have difficulty relating to each other, it is ok to place that new believer up for adoption.
True or False
9. It is fine to leave your spiritual offspring as an orphan.
True or False

Faithful, Able, Teachable

We Exist to Glorify God

By unity in the Body of Christ, Romans 15:6-7.

By using His gifts in serving one another, 1 Peter 4:10.

By letting our light shine before men that they see our good works, Matthew 5:16.

The Best Way to Glorify God

By abundant, responsible reproduction of disciples .

John 15: 1-16 mentions five levels of fruitfulness:

No Fruit ... fruit ... more fruit... much fruit ... fruit that remains.

Reproduce Effectively

We can best accomplish this when we are in a witnessing fellowship where experienced teachers and trainers help the less experienced through learning and OTJ training.

Spiritual Multiplication

Winning one soul is like picking an apple. Training a soul winner is like planting an apple tree. It is possible to win souls and not train soul winners. It is not possible to train soul winners without winning souls in the process

Not Everyone is Witnessing & Making Disciples

Some people in the church still need to be converted, some are spiritually immature and unprepared. You are being prepared by the Lord to be trained to witness to them.

You Multiply Others Like Yourself

The spiritual quality of life in those who are multiplied through your ministry will depend upon the spiritual quality of your life. You are constantly producing missionaries or mission fields, strong saints or crippled Christians, a pitiful few or an abundant harvest.

Continue in the Great Commission

Return to the Call in our next session. Invite a friend. Take the Gospel wherever you go. Ask God to open your eyes and prepare your heart for divine appointments and the work He created for you to do for His glory.